

QUALIFICATIONS

- Bachelor of Commerce
University of Canterbury
(BCom)

PROFESSIONAL MEMBERSHIPS

- Associate of New Zealand
Institute of Chartered
Accountants (CA)
- Member of the New
Zealand Institute of
Management (MNZIM)
- Tourism Industry Aotearoa
- Conventions & Incentives
New Zealand

CONTACT DETAILS

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Horwath HTL New Zealand
Managing Director

Stephen jointly established the specialist tourism and leisure consulting practice, Horwath HTL (formerly Horwath Asia Pacific Limited) in 2002.

With thirty years consulting experience in the New Zealand tourism industry, Stephen has also undertaken engagements in Australia, Fiji and the Cook Islands.

Stephen's enthusiasm and in-depth knowledge of the New Zealand tourism industry adds value for clients. Providing a well-balanced and sound approach to their specific needs, Stephen assists clients to progress their business with quality information for decisions and strategies.

Stephen assists lenders, investors, funding sponsors, and / or purchasers and developers in both the public and private sectors, with the ability to quickly ascertain what financial and market analysis or research will be of most benefit.

Stephen's service lines include market demand analysis, financial feasibility analysis, market research, economic impact analysis and strategy development.

EXPERIENCE

HOTEL INDUSTRY

- Market demand and supply studies
- Financial feasibility studies
- Due diligence reviews
- Review of operational and financial performance of hotel operations

LEISURE SECTOR

- Market demand and feasibility studies for proposed visitor attractions
- Operational reviews of visitor attractions

EVENTS AND VENUES

- Market demand analysis for new conference, and other public assembly event facilities, including:
 - NZ International Convention Centre (Auckland)
 - proposed Queenstown Convention Centre
 - former and replacement Christchurch Convention Centres
 - Lower Hutt Town Hall and Events Centre
- Review of operations and management options
- Development of business case for new and expansion / redevelopment projects
- Financial analysis of existing and proposed conference and meeting facilities
- Economic impact studies of events, theatres and event venues